



Delilah Lovelace



Milo Lovelace

Dog Days of Summer 2020, No. 4

Gary Lovelace & Associates (This is our 31st Year)

Corrugated Newsletter

Corrugated Products manufactured by 5 American Companies
Wagner Ind., Dovey Corp., Simon USA, Equaliner, MD 410

We are Sales Representatives, NOT re-sellers of the products.

We represent the company and they bill you direct.

One Issue will be published monthly and posted on our website: www.corrugatedonline.net.

Lovelace & Associates has gone to the Dogs...

Hi! I am Delilah, and it's what we call the "Dog Days of summer," what Romans called the hottest time of the year. We are new associates of this business that serves as sales representative for five fine companies. Our CEO (Chief Eating Officer) is Milo, but we took him down a notch and he will guide you through this months newsletter, explaining how things we sell work. Since Milo knows more about corrugators, he will work with products for the "corrugator." I will show you some of the fine "converting" products we sell.



Wagner Corrugator Hold-down Brushes

"Looks like an upside down rake, but it ain't"



Wagner's brushes are made from our special High Performance Urethane. "Memorized" Spring Steel Tines are designed to snap back to its original position. The 70 durometer spine is designed to absorb shock and mitigate jam-ups. Best of all, our brushes outlive fiberglass brushes by many years. They are made for all corrugator models. Tips should never touch board.

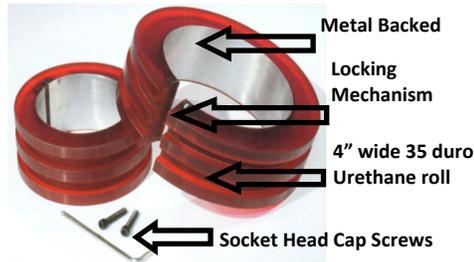


Wagner Quickroll™ Feed Roll

Never remove the Feed Roll from the machine again!



Anatomy of a Quickroll™



Quickroll™ is an exclusive of Wagner Industries. The 4" segment can be loosened and rotated or removed easily and replaced with a spare set of Quickrolls™. All done without taking the core out of the machine. Used Quickrolls™ can be sent back to Wagner to be recovered for much less than new ones.

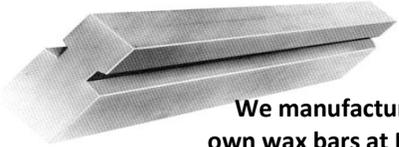
NOTE: You don't need to send your shaft to Wagner to be ground or covered. We need .75" of urethane all around. Have your shaft machined locally. We will have proper Quickrolls™ sent in time. You can also cover the full face if you desire, or change the spacing. You probably are using Buna Nitrile (BunaN) from a rubber company. Urethane is much tougher material and if you have exacting specs (30 duro +/- 10), you will get much longer wear from our Quickroll™.

Visit our website, www.corrugatedonline.net and click on the Wagner Icon "Three Different Upper Feed Rolls" for complete literature on the Quickroll™ Feed Roll.



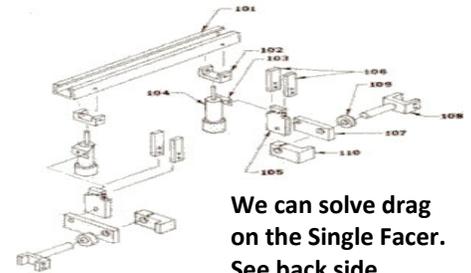
Got drag on the board at your Double Backer?

"Looks like a dog treat..... feed me"



We manufacture our own wax bars at Dovey

Dovey solid wax bars (white) at the Double Backer, reduce the drag significantly on bleached liner or any board that causes excessive drag during production. The results can be easily measured by the decrease in amps used to run the corrugator. The wax is deposited on the heating elements and does not affect printing. The wax is FDA approved. The Single Wax bar kit (shown below) is sold as a kit for installation by the customer.



We can solve drag on the Single Facer. See back side.

If that doesn't solve your problem, then let's go to Simon Corrugated Machinery. We rebuild Double Backers for fractions of the cost of a new one.

simon S-PRESS

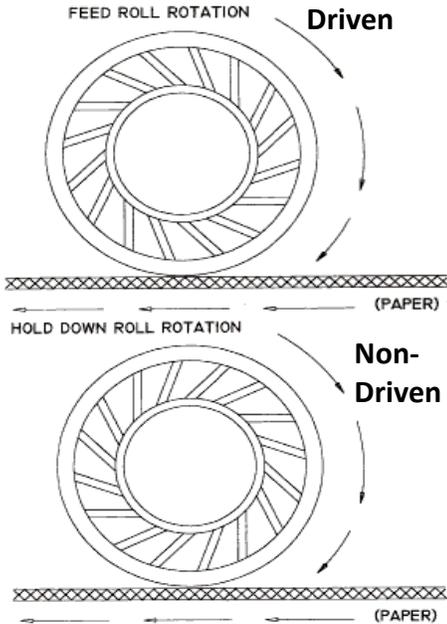


Video on Website



Ever wonder the correct way to install a No Crush Roll?

There are two ways. First, where the roll is driven (feed), and another where it functions as a simple hold down. Charts below tell the story.



General Taper Rolls...



Over 2000 urethane parts for the corrugated box industry, all manufactured in the U.S.A.

800-874-1998

Better Urethane = Better Parts..

Wagner adds 2 special ingredients:

- An Anti-UV agent so the part never goes soft
- A High-Performance agent that increases the life of the product

We use 100% American Urethane

www.wagnerind.com



Tower 270 concentrate is a chemical based detergent, expressly made for water-based flexo inks. It is biodegradable and diluted at 1:40 with water. Manufactured in the U.S.A. \$9.75/gal 55 gal.; \$9.40/gal. 250 gal.

- Non-Flammable
- No VOC's or Solvents
- No odor
- Also cleans UV Systems/inks
- **NO CONTRACT REQUIRED**

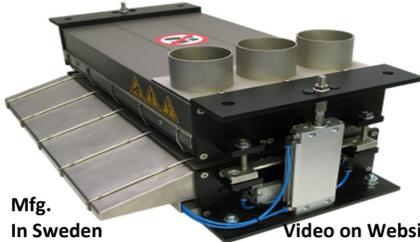
One gallon sample with SDS and usage instructions FREE on request. Call Dovey direct 800-457-2576



Wow! I get to introduce a new product...

Kelva Corrugated Web Cleaner for under \$125K!

Non-Contact, double-sided full width board cleaning. with adaptation to flute thickness. Single web system for use behind Slitter/Scorer. Dovey is Auth. Dist.



Mfg. In Sweden

Video on Website

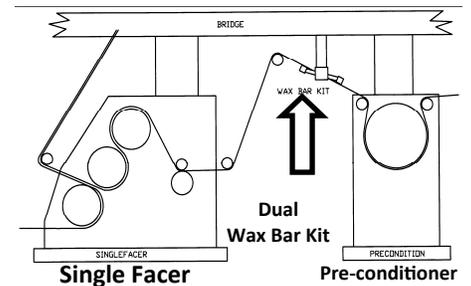


Got drag on your Single Facer. Dovey can help!

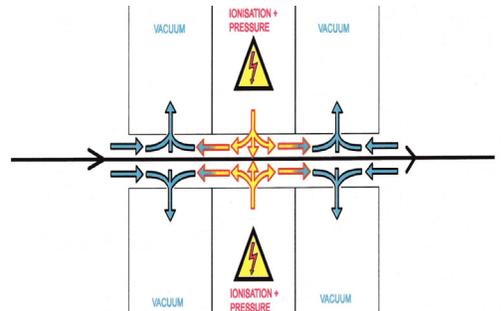


We manufacture our own wax bars at Dovey

Dovey solid Wax bars (blue) coat both sides of the medium at the Single Facer. It deposits the wax on the Single Facer, which acts as a lubricant to release the board easier so there's no drag. It is especially useful on bleached or coated corrugated medium.



More about Wax Bar Kits, go to www.corrugatedonline.net Click on "Dovey for your Corrugator", Scroll down to list of hypertext links



Visit our Web Site shown below. "Click on the Kelva logo." Scroll down to second page, click on 1st two links, one at a time.

Our business has been corrugated for 31years
Gary Lovelace & Associates (sales representatives)

Gary: (850) 206-3823 • E-Mail: gelgas@bellsouth.net
Drew: (850) 206-3823 • E-Mail: drew.lovelace@yahoo.com

Visit our Web Site: www.corrugatedonline.net